

# 2010 editorial calendar

**CAMPUS  
TECHNOLOGY**

| JANUARY                                                        | FEBRUARY                                                     | MARCH                                               | APRIL                                                 | MAY                                      | JUNE                                                 | JULY                                                              | AUGUST                                                              | SEPTEMBER                                              | OCTOBER                                      | NOVEMBER                                               | DECEMBER                                         |
|----------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------|------------------------------------------|------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------|
| <b>FEATURES</b>                                                |                                                              |                                                     | Green Issue<br>Harvey Ad-Q Study                      |                                          | InfoComm<br>Issue                                    | CT Conference<br>Issue                                            | Innovators<br>Issue                                                 |                                                        | Anniversary<br>Issue                         |                                                        |                                                  |
| Portals                                                        | Tools for Alumni<br>Relations,<br>Fundraising                | Identity and<br>Access<br>Management                | Collaboration Tools                                   | ERP Integration                          | Faculty Resistance                                   | IT Support for<br>eLearning<br>Programs                           | 2010 CT Innovators<br>Awards                                        | ePortfolios and<br>Student<br>Assessment               | Web 2.0 and<br>Social<br>Networking          | Library/Media<br>Services                              | Retention                                        |
| Disaster Recovery<br>&<br>Business<br>Continuity               | Students'<br>Technology<br>Expectations                      | Gaming Technology                                   | Green Facilities                                      | Digital Repositories                     | New Learning<br>Spaces                               | Learning<br>Management<br>Systems                                 | Tech Refresh                                                        | Business<br>Intelligence                               | Open Source                                  | Learning from<br>Corporate and<br>Government IT        | SaaS, Cloud<br>Services                          |
| IT Leadership:<br>Role of<br>the CIO                           | Lecture Capture                                              | Funding High-<br>Performance<br>Computing           | eTextbooks                                            | Cutting-Edge<br>IT on a<br>Budget        | InfoComm Floor<br>Shopper                            | Student Lifecycle<br>Management                                   | Technology and<br>Workforce<br>Readiness                            | Outsourcing                                            | Mobile Devices                               | Incubator<br>Classrooms                                | <i>Special Section:<br/>To be<br/>determined</i> |
| <b>COLUMNS</b>                                                 |                                                              |                                                     |                                                       |                                          |                                                      |                                                                   |                                                                     |                                                        |                                              |                                                        |                                                  |
| <b>Networking:</b><br>Convergence                              | <b>IT Leadership:</b><br>Supporting<br>Innovation            | Community<br>Colleges<br>Special                    | <b>Green Tech:</b><br>Recycling IT<br>Equipment       | <b>eLearning:</b><br>Web 2.0<br>Tools    | Community<br>Colleges<br>Special                     | <b>IT Directions:</b><br>ThePersonal Web                          | <b>Networking:</b><br>Wireless<br>Trends                            | <b>IT Directions:</b><br>Vendor<br>User Groups         | <b>Security:</b><br>Network/Data<br>Security | Community<br>Colleges<br>Special                       | <b>IT Directions:</b><br>Globalization           |
| <b>eLearning:</b><br>Training/Supportin<br>g<br>Online Faculty | <b>Security:</b><br>Malware and<br>Other Threats             | <b>IT Directions:</b><br>Open<br>Education          | <b>Hardware &amp;<br/>Software:</b><br>Virtualization | <b>IT Leadership:</b><br>Mentoring       | <b>Green Tech:</b><br>Printers & Print<br>Management | <b>Hardware &amp;<br/>Software:</b><br>Presentation Tools         | <b>Digital Learning<br/>Spaces:</b><br>Laptops/Tablets/<br>Netbooks | <b>Hardware &amp;<br/>Software:</b><br>Geospatial Tech | <b>eLearning:</b><br>Retention               | <b>Hardware &amp;<br/>Software:</b><br>Digital Signage | <b>The Web:</b><br>Student<br>Services           |
| <b>Hardware &amp;<br/>Software:</b><br>Digital Imaging         | <b>Business<br/>Intelligence:</b><br>Campuswide<br>Reporting | <b>Digital Learning<br/>Spaces:</b> Smart<br>Phones | <b>The Web:</b><br>eCommerce                          | <b>Security:</b><br>Physical<br>Security | <b>Digital Learning<br/>Spaces:</b> Projectors       | <b>IT Leadership:</b><br>What Higher Ed<br>can learn<br>from K-12 | <b>The Web:</b><br>Customized<br>Advising &<br>Counseling           | <b>IT Leadership:</b><br>Professional<br>Development   | <b>Green Tech:</b><br>Sustainability         | <b>Networking:</b> IP<br>Communications                |                                                  |
| <b>BONUS DISTRIBUTION</b>                                      |                                                              |                                                     |                                                       |                                          |                                                      |                                                                   |                                                                     |                                                        |                                              |                                                        |                                                  |
|                                                                |                                                              |                                                     |                                                       |                                          | InfoComm10                                           | CT 2010                                                           |                                                                     |                                                        | Educause                                     |                                                        |                                                  |

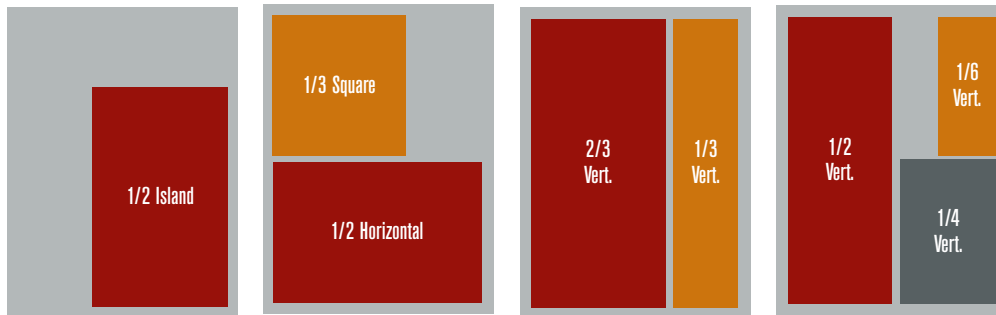
Editorial close is three months prior to issue date. See PR Guidelines on [www.campustechnology.com](http://www.campustechnology.com).

Calendar subject to change.

# 2010 RATE CARD

## Digital Advertising Specifications

|                  | Live Size        | Bleed     |
|------------------|------------------|-----------|
| Full Page        | 7½" x 10¼"       | 8¼" x 11" |
| 2/3 Vertical     | 4¾" x 9½"        | 5½" x 11" |
| 1/2 Horizontal   | 6½" x 4½"        | 8¼" x 5½" |
| 1/2 Island       | 4¼" x 6½"        | n/a       |
| 1/2 Vertical     | 3¼" x 9½"        | 4" x 11"  |
| 1/3 Vertical     | 2½" x 9½"        | n/a       |
| 1/3 Square       | 4¾" x 4¼"        | n/a       |
| 1/4 Vertical     | 3¼" x 4¾"        | n/a       |
| 1/6 Vertical     | 2½" x 4¼"        | n/a       |
| <b>Trim Size</b> | <b>8" x 10¾"</b> |           |



| Black & White | 1X      | 3X      | 6X      | 12X     | 18X     | 24X     | 48X     |
|---------------|---------|---------|---------|---------|---------|---------|---------|
| Full Page     | \$8,740 | \$8,390 | \$8,040 | \$7,345 | \$6,990 | \$6,640 | \$6,465 |
| 2/3 Page      | \$7,765 | \$7,460 | \$7,150 | \$6,525 | \$6,215 | \$5,905 | \$5,745 |
| 1/2 Page      | \$6,555 | \$6,295 | \$6,030 | \$5,510 | \$5,240 | \$4,980 | \$4,850 |
| 1/3 Page      | \$4,855 | \$4,660 | \$4,465 | \$4,080 | \$3,885 | \$3,690 | \$3,595 |
| 1/4 Page      | \$3,825 | \$3,675 | \$3,520 | \$3,215 | \$3,060 | \$2,910 | \$2,830 |
| 1/6 Page      | \$2,675 | \$2,565 | \$2,460 | \$2,245 | \$2,135 | \$2,030 | \$1,975 |

All rates are gross—Deduct 15% for net pricing

## Color Charge

### Spreads

| One Page | Spread  |
|----------|---------|
| \$1,560  | \$2,600 |

Spreads cost twice the single page rate. Same color charges apply.

## Premium Position Rates

Back Cover ..... Earned rate plus 20%  
 Covers 2 & 3 ..... Earned rate plus 15%  
 Guaranteed Positions ..... Earned rate plus 10%  
 Please call for pricing on PMS colors, inserts, polybags, etc.

Combination rates for *Campus Technology* and *T.H.E. Journal* are available. Please contact your sales representative for details.

## eMedia Rates

| eNewsletters                                                                              | 728x90  | 336x280 | 160x600 | Text Ad                 |
|-------------------------------------------------------------------------------------------|---------|---------|---------|-------------------------|
| <b>News Update</b> (40,000 distribution)                                                  | \$2,985 | \$2,985 | \$2,985 | \$1,135                 |
| <b>IT Trends</b> (15,000 distribution)                                                    | \$2,885 | \$2,885 | \$2,885 | \$1,315                 |
| <b>Smart Classroom</b> (24,000 distribution)                                              | \$1,850 | \$1,850 | \$1,850 | \$1,135                 |
| <b>C-Level View</b> (12,000 distribution)                                                 | \$1,650 | \$1,650 | \$1,650 | \$1,100                 |
| <b>Campus Security</b> (27,000 distribution)                                              | \$2,370 | \$2,370 | \$2,370 | \$1,545<br>(Product Ad) |
| <b>Web 2.0</b> (35,000 distribution)                                                      | \$3,090 | \$3,090 | \$3,090 | \$1,440                 |
| <b>Campus Technology Focus</b><br>(35,000 distribution) single sponsor, custom newsletter | \$4,500 |         |         |                         |

## eMedia Sponsorships:

[www.campustechnology.com](http://www.campustechnology.com)

| Unit                                                         | Position   | CPM           |
|--------------------------------------------------------------|------------|---------------|
| 728 x 90                                                     | ROS        | \$75          |
| 336 x 280                                                    | ROS        | \$75          |
| 160 x 600                                                    | ROS        | \$75          |
| Text link                                                    | ROS bottom | \$36          |
| Dog Ear                                                      | Targeted   | \$4,000 / mo. |
| Ticker                                                       | Targeted   | \$6,000 / mo. |
| Contact your sales representative for impression guarantees. |            |               |

## Lead Generation Opportunities:

| Opportunity                                        | Rate             |
|----------------------------------------------------|------------------|
| Custom Webinar                                     | \$19,500         |
| Virtual Summits & Events                           | Call for details |
| Microsite Learning Center Basic Package            | \$5,000 / mo.    |
| Custom Article for Microsite Learning Center       | \$2,500          |
| Podcast Service                                    | \$4,500          |
| Vendor-Supplied Whitepaper on CampusTechnology.com | \$2,500 / mo.    |
| Custom Whitepaper – 8 pgs                          | \$10,000         |
| Custom Whitepaper – 10 pgs                         | \$12,500         |
| Custom Whitepaper – 12 pgs                         | \$15,000         |
| Custom Survey                                      | Call for details |